

# **PROGRAMME OUTCOMES**

## **Beauty and Wellness**

**After completion of the Programme student will be able to:**

1. Communicate their ideas through various formats, including oral and visual presentations, written work and design.
2. Identify the milestones of beauty and wellness and apply this knowledge, along with customer behaviors and current trends.
3. Provide basic skin care services and depletion services.
4. Identify the unique attributes of natural and manmade beauty products.
5. Provide make-up and hair dressing services
6. Perform manicure and pedicure services.
7. Use beginner illustration techniques to sketch simple apparel designs.
8. Sketch and sew a simple garment understanding the differences between natural and manmade fibers and textiles.
9. Comply with industry, regulatory and organizational requirements.
10. Maintain health and safety of work area.
11. Operate and apply electrical/electronic equipment for facial beauty services safely and effectively.
12. Handle the front desk duties and customers professionally.

## **Computer Application and IT**

**After completion of the Programme student will be able to:**

1. Undertake data entry services.
2. Manage their work to meet requirements.
3. Maintain a healthy, safe and secure working environment.
4. Comply with industry, regulatory and organizational requirements.
5. Contribute to the design of software products and applications.
6. Develop media content and graphic designs for software products and Applications.
7. Provide data/information in standard formats.
8. Work effectively with colleagues.
9. Develop their knowledge, skills and competence.

## **Dress Designing and Tailoring**

**After completion of the Programme student will be able to:**

1. Communicate their ideas through various formats, including oral and visual presentations, written work and design.
2. Identify the milestones of fashion design and apply this knowledge, along with consumer behaviors, current trends and future forecasting, to product and line development.
3. Classify the materials of fashion design
4. Identify the unique attributes of natural and manmade fibers and textiles, within the context of design and sustainability
5. Construct a garment from start to finish using techniques such as illustration, flat patternmaking and draping
6. Use beginner illustration techniques to sketch simple apparel designs.
7. Sketch and sew a simple garment understanding the differences between natural and manmade fibers and textiles.
8. Comply with industry, regulatory and organizational requirements

## **Life Insurance Agent**

**After completion of the Programme student will be able to:**

1. Identify and quantify client needs and determine appropriate Life Insurance Product.
2. Sell life insurance policies to individuals.
3. Determine policy premium, charges, collect all requisite documents and receive payment as token of sale.
4. Respond to any queries/ requirements.
5. Assess client investment and suggest changes if applicable.
6. Provide service while ensuring that the business relationship is sustained without a lapse until the policy results into a claim upon death or when a policy matures.

## **Mutual Fund Agent**

**After completion of the Programme student will be able to:**

1. Conduct research on mutual funds.
2. Keep up to date on the mutual fund market.
3. Approach and market various mutual funds schemes to prospective customer identified.
4. Assist customers with determining most suitable mutual fund scheme according to needs.
5. Receive approval for initiating purchase process.
6. Assist customer with the application process for purchasing the mutual fund.
7. Collect and ensure payments are processed at the bank/organization.
8. Deliver proof of purchase and plan follow-up sessions.
9. Develop long-term relationships with customers.
10. Respond to customer queries and clarifications and advise the customers on existing product and new schemes.
11. Assist in termination of investment.